

MP Filtri focuses on quality and reliability

The Pessano con Bornago company stands out in particular for customer satisfaction

Passion for a job well done, since 1964.

Since the 2000s, the company has seen strong expansion. Today, it has a workforce of around 400 employees, 5 production plants, 8 locations worldwide and a consolidated turnover of around € 62 million.



MP Filtri Headquarters in Pessano con Bornago (MI)

"Passion to perform". This is the claim of MP Filtri, a company based in Pessano con Bornago (MI) specialised in filtration products for the hydraulic sector. Founded by Bruno Pasotto in 1964, it is still owned by the same family today. Bruno's children Giovanni and Monica are directly involved in the company, holding the positions of CEO and CFO respectively.

A passion for work has always characterised the company's growth process. Since the 2000s, this passion has led to the company's gradual transformation into a multinational enterprise. Today, the company has a workforce of around 400 employees, 8 locations worldwide in Germany, France, UK, Canada, USA, China, India and Russia, distributors in over 100 countries and a consolidated turnover of around €62 million.

MP Filtri researches, develops, manufactures and markets a wide range of filters for hydraulic systems and devices to control fluid contamination, as well as components for power transmission and a complete line of accessories for hydraulic power packs, customising the product according to market requirements.

For MP Filtri, the complete production cycle is a major competitive advantage.

"For us, customer satisfaction is a parameter for measuring results and performance"

The company is proud of the fact that it has chosen to have the entire production chain in-house, in order to be able to quickly satisfy the needs of all its global customers. A further strength in that same production chain is its automated warehouse, which enables the smooth movement of raw materials to the filter assembly department, taking charge of the products at the end of processing for storage and distribution to customers. Reliability is another cornerstone of the company. Strengthened by its entrepreneurial spirit orientated towards the constant search for excellence and innovation, MP Filtri is committed to putting the needs of its customers and business partners at the centre. These needs are met thanks to staff training and availability, which are key to everything the company does. Energy, foresight, ethics and above all quality: these are the values that set the company's vision apart. These values can be found in the special support offered to customers and in each employee's passion for their work.

Regardless of the task or department they work in, every MP Filtri employee strives every day to achieve excellent results. It is this dedication from individuals that determines the company's overall success and it is something the owners are proud of.

The concept of quality has taken on an increasingly important meaning over time, going beyond the traditional notion of conformity, linked exclusively to a product's intrinsic characteristics. Quality for MP Filtri is thought of as a structured, intentional and measurable growth path in a dynamic context that involves the whole company.

"Energy, foresight, ethics and quality are the company's core values, which are reflected in the service provided to customers."

Continuous and regular customer support is also provided remotely.



Giovanni Pasotto and Monica Pasotto, company CEO and CFO respectively

mpfiltri.com

An organisational model based on customer satisfaction. Customer satisfaction at MP Filtri becomes a real parameter for measuring and enhancing results and performance, with a view to competitiveness and business excellence.

It is this philosophy that has allowed the company to build strong partnerships over time and become a partner to small and large companies operating nationally and internationally. In addition to product quality, the Pessano con Bornago company is also valued for its willingness to help, right from its initial contact with customers. First of all, the company attempts to fully understand the needs and application conditions of products. Each case is then studied in order to propose the solution that best suits the sector and the required performance; the products are packaged and delivered worldwide in a short time.

In addition, each new project represents a valuable store of knowledge and technical solutions for MP Filtri to use in the future. Thanks to this knowledge, the company is able to accelerate the problem-solving cycle and find more and more innovative technologies. To minimise the time between order and delivery to customers, it uses state-of-the-art interconnected software and an automated Warehouse Management System.

The company's technical R&D staff prototype and develop new products and evaluate them in terms of performance, size and design, sometimes in collaboration with prestigious Italian universities.

Constant research into technological solutions enables the company to bring to market the best products required by the various sectors: mobile market, stationary industrial, test benches, lubrication, heavy industry, but also renewable energy, marine engineering, off-shore engineering, aeronautical systems and emerging technologies. MP Filtri's technical staff do not stop here, however. They are always on hand for any eventuality, because the customer is always at the centre of support, even once the products have been installed and are fully operational. The training and specialisation of company staff enable it to assist customers wherever they are, providing targeted advice and proposing any future solutions that may improve their business. Wherever the customer is located, MP Filtri's worldwide presence allows its technical and commercial staff to transform the distance into skilful and shrewd customer support, always on hand for whatever the customer may require. A winning business model in which the reliability and quality of a solid company always meets the customer's needs.